# YOUR HEALTHCARE MANPOWER PROVIDER

## www.mercanrecruit.com/care



MERCAN GROUP

Investment. Education. Employment. Immigration.

EST. 1989

Servicing Across Canada Offices in Montreal, Saskatoon, Edmonton & Toronto Email: care@mercan.com Toll Free: 1-888-840-9214



**MERCAN Group of Companies** consists of a number of entities, each specializing in sectors of **immigration**, **investment**, **education** and **foreign** worker recruitment.

At present, MERCAN has 10 Immigration Consultants who are licensed by the Immigration Consultants of Canada Regulatory Council (ICCRC). The company is also supported by over 120 employees, lawyers, recruitment officers, student advisors, financial analysts, career counsellors and processing staff. Over 30 years in operations globally, MERCAN Group has built an international network of offices in Canada, Philippines, India, Bangladesh, Vietnam, the United Arab Emirates, China, Cambodia and the United States, as well as agent/partner offices in over 30 countries.

We have helped bring more than **50,000 foreign immigrants** to Canada of various origins. Moreover, through our recruitment companies, we brought almost **15,000 foreign workers** into Canada, the USA, the Middle East, Malaysia and the Caribbean Islands. Lastly, we have raised over **\$ 2 billion in foreign investment capital for various investor immigration programs in Canada, Portugal and the USA.** 

### MISSION STATEMENT

- Our mission is to understand the employers' needs and provide the best-qualified candidates.
- To remain an industry leader, we must continue to deliver the best solutions that will exceed expectations because we are recruiting employers' most important asset: *Their Employees*.
- We know that ultimately, we will be judged not only on our firm's success, but also on the partnership successfully developed between our clients and us.

### VISION **STATEMENT**

## **MERCAN - One World Recruitment and Immigration**

- To be the leader in international recruitment and career management services to our customers across all industries.
- To achieve this by investing in our people, partnering with our clients and through our unique recruitment methodology.

# COMPANY TIMELINE

#### 2018

**MERCAN Manpower Supply** opened in Dubai, United Arab Emirates. This placement agency helps middle east companies in their staffing needs.

#### 2017

**MERCAN Businessmen Services LLC** was established in Dubai, United Arab Emirates, to cater clients in many investor immigration programs.

### 2016

**MERCAN International Education** is organized by MERCAN Group's immigration and student consultants to cater to the needs of International Students and Educational Institutions.

#### 2006

**MERCAN Canada Employment Philippines Inc. (MCEP)** in Quezon City, Philippines, is the central recruitment and evaluation hub of Mercan Group's worker recruitment operations. MCEP employs Industry Experts for screening, interviewing and assessing applicants from around the world. MCEP is in good standing with and is duly licensed by the **Philippine Overseas Employment Agency** (**POEA**). www.mercanph.com



### 2005

MERCAN Group diversified by opening **MERCAN Recruit Ltd. (MRL)** with offices in Montreal, Saskatoon and Edmonton. MERCAN Recruit globally recruits, tests and settles skilled foreign workers into companies from different countries including Canada.. Site: <u>www.mercanrecruit.com</u>

Also in 2005, **IMP Canada** was founded to provide services to Canadian Employers in coordinating foreign worker deployment, settlement and immigration to Canada. Site: <u>www.impcanada.ca</u>

To date, **MERCAN Recruit Ltd.** and **IMP Canada** are currently the leading providers of foreign manpower recruitment and placement services in Canada.

#### 1989

Jerry Morgan founded the corporate company MERCAN Capital Ltd. (MCL), in Montreal, which expanded with regional offices in many countries since. MERCAN Capital is one of the largest and most successful immigration-consulting firms in Canada. <u>www.mercan.com</u>

#### 1997

**Beijing Sino-Mercan Consulting (BSMC)** was founded in Beijing, China. As an investmentconsulting firm, BSMC has assisted foreign investors to gain permanent residency in Canada, United States of America and Europe. <u>mercan.com.cn</u>



Due to MERCAN Group's wealth of experience and extensive network of offices, we have a thorough understanding of the **worker migration** practices around the world and can easily adapt to the ever-changing needs of the labour market, anywhere. Our offices currently employ the best industry recruitment and immigration experts to select and process workers, thus we are confident that we can provide all our clients and employers with **unparalleled recruitment and immigration services**.

Moreover, our overseas offices are managed and directly controlled by the MERCAN Group hence employers can be assured that ethical recruitment practices are observed. We are uniquely positioned to deliver unsurpassed solutions because we set ourselves very high standards of service with regards to the **quality of our recruits** and **timeliness of their arrival** at your doorstep.



We at MERCAN recognize that the heart and soul of a company are its people – the men and women who will contribute to its growth and development as well as provide a competitive edge over other industry players.

MERCAN Group of Companies utilizes the competency-based workforce recruitment and selection through our unique and effective recruitment process called the **MERCAN Recruit Advantage.** This is composed of a five (5) step process, namely:



# MERCAN RECRUIT ADVANTAGE

### 1. CONSULT – Analyzing the needs

This process is initiated by Client-Partner consultation, where both parties will identify and analyze recruitment requirements. Based on this, Mercan will devise an action plan of customized solutions to meet the client's needs and goals.

### 2. RECRUIT – Competency-based Workforce Recruitment

Mercan identifies and formulates clear-cut competencies for the positions to be filled based on our Employer client's organizational structure, job descriptions and major duties/responsibilities to be handled.

### 3. SELECTION – Competency-based Workforce Selection

Mercan will work with you and analyze the job vacancies in your institution. Mercan then devises customized job assessment tools and selection procedures for assessments.



## MERCAN RECRUIT ADVANTAGE

### 4. DELIVERY – Competency-based Workforce Recruitment

Mercan identifies and formulates clear-cut competencies for the positions to be filled based on our Employer client's organizational structure, job descriptions and major duties/responsibilities to be handled. Mercan institutes solution-enablers and methods to facilitate recruitment accordingly

### 5. PARTNER

Mercan understands that the foreign workers will need help in adapting into Canada. As such, We will work together with our clients in providing recruited foreign workers guidance, supervision and assistance for an uncomplicated settlement in their new communities and host country.

## OUR SUCCESS IN THE HEALTHCARE INDUSTRY



## YOU NEED THE TALENTS WE PROVIDE THE MANPOWER, AND BEYOND.



## PREFERENCE FOR FILIPINO HEALTHCARE WORKERS

Filipino Healthcare Workers are skilled, efficient, caring and compassionate. They are highly prized around the world for these outstanding qualities. They speak English, are trained in American standard medicine, they are hardworking, and they come from a culture where families take care of their own sick and aging relatives thus caring is innate in their characters. People praise them and find them working in various hospitals, polyclinics, health centers all over the globe. We have thousands of qualified Filipino Healthcare Workers ready to be hired.

Although Philippines is our major source of Healthcare workers, MERCAN has the capability to recruit from other countries and nationalities as well. In fact, we have also successfully placed hundreds of Healthcare Workers from countries such as Bangladesh, India and Jamaica for permanent employment in Canada and the USA.



## Send us your manpower request and we will **GET STARTED RIGHT AWAY!**

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**Our Offices** 

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